










AAII's VES ASSISTANCE ICON DESIGNATIONS

Assistance Icon Details

- To assist VES participants with each VES Class presentation video, there are several “assistance icons.”
- These icons will appear, when appropriate, in the upper-right portion of the presentation video along with a subtle notification sound.
- These icons have been included to notify VES participants that the material currently being covered has “special” secondary considerations.

Assistance Icon Designations & Identifications

Icon	Icon Name	Segment Incentive Bonus
	Advanced Material ($E=MC^2$)	This icon signifies that the material is more appropriate for advanced participants and that it is highly unlikely to be included in any VES Class test or the EI Course certification exam.
	Graduation Testing Cap	This icon signifies that the material is important, and it is highly probable that the materials will be included in the VES Class test and possibly the EI Course certification exam.
	Investment Tools	This icon signifies the material is related to AAI's Active Investment Tools. Unless noted, these tools are not required to complete the VES Class or the EI Course. References are to aid comprehension of the material.
	Opinion Podium	This icon signifies that the material is more opinion-based and derived from the assumptions and interpretations of the instructor.
	Specialized Material Magnifier	This icon signifies that the material is highly specific to a particular aspect of investing and that it will NOT be included in any VES Class tests or the EI Course certification exam.
	Tax Material Icon	This icon signifies that the material is tax-related, and due to the complexity, exceptions, frequent code changes, and varying individual circumstances, each participant needs to research these areas independently.
	Time-Related Hourglass	This icon signifies that the material has a time-related factor or component and that references from your day of viewing are no longer accurate. For example: “Last year” is from the date of the recording, not today.

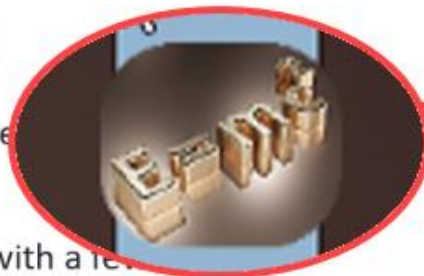
Exchange Traded Funds (ETFs)

ETFs are collections of securities that are professionally managed

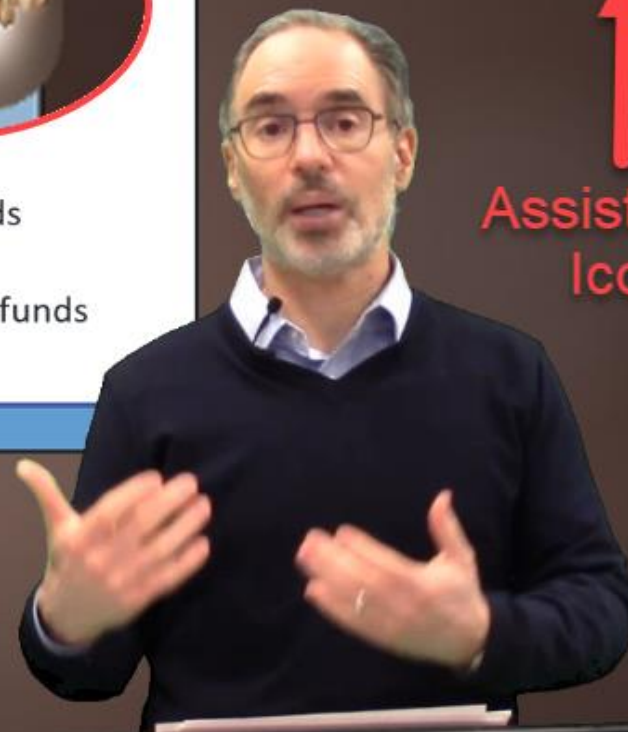
ETFs transactions are similar to stocks with a fee

ETFs have tax advantages when compared to mutual funds

ETFs expenses tend to have lower expenses than mutual funds



Assistance
Icon



For specific questions related to these “assistance icons,” please contact the VES coordinator at: ves@aaii.com

For detailed information and a comprehensive listing of resources on a VES Class or AAI’s EI Course, please go to: www.aaii.com/learn